



NYIC ANNOUNCES WORKSHOP SERIES CREDIT : *Cradle to the Grave Workshop Series*

NYIC recently ran 4 Workshops on areas of Credit that are essential for many of our members in different Industries and Disciplines. Veterans in the Credit Industry and seasoned Professionals presented information that enhance learning for those junior in their positions and provide insight to senior executives.

If you were unable to attend, these workshops are available on DVD.

Workshop 1: CREDIT Management Part 1 & 2

Covered 4 C's of Credit, 5 C's of credit, Key Ratios, Tools of the Trade, Customer Visits and Client Visits.

Presenter: Allan Spielman of Rosenthal & Rosenthal

Workshop 2: CPA Role in CREDIT

Presenter: Warren Kissen of Hertz Herson

Workshop 3: Bankruptcy 101

Presenters: Joe Myers of EisnerAmper and Steve Ravin of Forman Holt Eliades & Ravin

Workshop 4 Starting A Business

Presenters: Jay Silverberg of Sills Cummis and Harvey Topitz of Rivers Insurance Group

Each Workshop is worth 1.5 Credits

Please Contact Harvey Gross to Purchase these workshops on DVD.
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www.instituteofcredit.org